

GENERAL SERVICES ADMINISTRATION

Auditing and Financial Services & Information Technology Services

CONTRACT # GS-00F-0031M

Schedule Title: (00 Corp) The Consolidated Schedule (formerly Corporate Contract Schedule)

Auditing and Financial Services (Financial and Business Solutions (FABS)) SINS C520-7;
C520-8; C520-11; C520-12; C520-13

Information Technology Services (Schedule 70) SIN C132-51

Contract Number: GS-00F-0031M

Contract Period: February 1, 2002 – January 31, 2017

Contractor: Watkins Meegan LLC
6720-B Rockledge Drive, Suite 750
Bethesda, MD 20817
<http://www.WatkinsMeegan.com>

Contract Administration Contact: Susan M. Miller
(301) 654-7555
Susan.Miller@WatkinsMeegan.com

Business Size: Large

Prices shown herein are Net (Discount Deducted)

For more information on ordering from Federal Supply schedules click on FSS Schedules at <http://www.gsa.gov/portal/category/100611>. On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is <http://www.gsaadvantage.gov>.

Federal Supply Service
Authorized Federal Supply Schedule Price List

CUSTOMER INFORMATION

| | | |
|------|---|---|
| 1a. | Awarded Special Item Number(s) Descriptions Pricing | See Pages 4 and 5 See Page 6 |
| 1b. | Lowest Unit Price | Pricing List |
| 1c. | Labor Category Descriptions | Attached |
| 2. | Maximum Order | \$1,000,000 |
| 3. | Minimum Order | \$100 |
| 4. | Geographic Coverage | Domestic |
| 5. | Point(s) of Production | Bethesda, Montgomery County, MD |
| 6. | Net Price | Net 30 Days |
| 7. | Quantity Discount | None |
| 8. | Prompt Payment Terms | None |
| 9a. | Government Credit Card below micro-purchase threshold | Yes |
| 9b. | Government Credit Card above micro-purchase threshold | Yes |
| 10. | Foreign Items | N/A |
| 11a. | Time of Delivery | Per Task Order, Contact POC |
| 11b. | Expedited Delivery | Per Task Order, Contact POC |
| 11c. | Overnight and 2-day delivery | N/A |
| 11d. | Urgent Requirements | Contact POC |
| 12. | F.O.B. Points | Destination |
| 13a. | Ordering Address | Watkins Meegan LLC 6720-B Rockledge Drive Suite 750 Bethesda, MD 20817 |
| 13b. | Ordering Procedures | http://www.gsa.gov/portal/category/100611 |
| 14. | Payment Address | Same as 13a |
| 15. | Warranty Provisions | N/A |
| 16. | Export Packaging Charges | N/A |
| 17. | Terms and Conditions of Government Purchase Card Acceptance | N/A |
| 18. | Terms and Conditions of Rental, Maintenance and Repair | N/A |
| 19. | Terms and Conditions of Installation | N/A |
| 20. | Terms and Conditions of | N/A |

| | | |
|------|---|-------------|
| | Repair Parts | |
| 20a. | Terms and Conditions for any Other Services | N/A |
| 21. | List of Service and Distribution Points | N/A |
| 22. | List of Participating Dealers | N/A |
| 23. | Preventative Maintenance | N/A |
| 24a. | Special Attributes such as Environmental Attributes | N/A |
| 24b. | Section 508 Compliance Information | N/A |
| 25. | Data Universal Number System (DUNS) Number | 08-106-5104 |
| 26. | Central Contractor Registration (CCR) Number | 3BNZ6 |

Firm Overview

Watkins Meegan LLC (Watkins) is a regional CPA firm founded in 1975 providing quality accounting, auditing, tax, and management advisory services primarily to organizations in the Washington, D.C. metropolitan area. The firm has grown since its inception to rank today as the 10th largest D.C. regional CPA firm and one of the top 100 firms in the United States. We have three offices in the Washington area and employ over 200 professionals. Our four core practice areas are Federal government audit and consulting, not-for-profit, construction, and government contracting/technology.

As a full-service firm, we perform traditional CPA functions, as well as design and implementation of financial and management consulting programs tailored to specific client requirements. Our professional services include accounting, auditing, internal control systems design and analysis, OMB Circular A-123 compliance, grants management, information systems consulting, strategic planning, and other management advisory services.

On a national level, all of the firm's principals are members of the American Institute of Certified Public Accountants, and the firm has been a member of the Private Companies Practice Section of the AICPA's Division of Firms since its inception. In addition, the firm is a member of the AICPA's Employee Benefit Plan Audit Quality Center.

Watkins also provides financial accounting support, compliance with OMB Circulars A-127, A-133, A-136; NIST standards; FIPS-200 and others, along with SSAE 16 (formerly SAS-70) support and compliance.

Our team of accounting and technology professionals provide support services on many ERP platforms including Oracle, SAP, PeopleSoft, Deltek and custom developed software. We apply our own proprietary tools and methodology to provide our customers with in-depth service and support for compliance.

A sampling of our clients include: Department of the Interior (DOI), Department of Justice (DOJ), Department of Veterans Affairs (VA) and many others.

Labor Categories

Auditing and Financial Services (SINS C520-7; C520-8; C520-11; C520-12; C520-13)

Member – Audit Partners (Members) are Certified Public Accountants and have 10 or more years of general audit experience, including two years of government audit experience. Financial Services Partners (Members) have 10 or more years of experience in leading and providing technical direction to projects; demonstrated ability to provide guidance and direction for multiple projects; designing, implementing, and managing Federal government financial management engagements; and the capability to manage multi-task projects of high complexity. Members provide overall management and quality oversight to every engagement. Members typically have a series of professional certifications.

Senior Manager – An undergraduate degree and over eight years' progressive experience in leading projects, demonstrated ability to provide guidance and direction for specific projects or sub-tasks, and capability to manage multi-task projects of high complexity for Federal government clients. An advanced degree may be substituted for one year of experience. Senior Manager's are typically Certified Public Accountants and have multiple professional certifications.

Manager – Specialized knowledge and expertise, five or more years of progressively responsible experience in leading engagements, demonstrated ability to manage a project and to provide guidance and direction for specific projects or sub-tasks, and increasing responsibility in design, implementation, and management of projects. An advanced degree or certification such as Certified Public Accountant may be substituted for one year of experience.

Supervisor – An undergraduate degree, three or more years of progressively responsible experience in performing and participating in engagements, specific experience in one or more key project areas, demonstrated ability to provide guidance and direction for specific projects or sub-tasks, and increasing responsibility in design, implementation, and management of projects. An advanced degree or certification such as a Certified Public Accountant may be substituted for one year of experience

Senior Accountant – An undergraduate degree, two or more years of progressively responsible experience participating in projects as a team member, and specific experience in one or more key project areas.

Advanced Staff Accountant – This individual has at a minimum one-three years experience and has an advanced degree or four year degree. An advanced degree or certification such as a Certified Public Accountant may be substituted for one year of experience.

Staff Accountant – An undergraduate degree, with less than 1 year of experience.

Information Technology Services (SIN C132-51)

Member – Partners with 10 years of experience in leading and providing technical direction to projects; demonstrated ability to provide guidance and direction for multiple projects; designing, implementing, and managing Federal government financial management engagements; and the capability to manage multi-task projects of high complexity. Typically has a series of professional certifications.

Managing Consultant – An undergraduate degree and over 8 years' progressive experience in leading projects, demonstrated ability to provide guidance and direction for specific projects or sub-tasks, and capability to manage multi-task projects of high complexity for Federal government clients.

Manager – Specialized knowledge and expertise and/or an advanced degree, five or more years of progressively responsible experience in leading engagements, demonstrated ability to manage a project and to provide guidance and direction for specific projects or sub-tasks, and increasing responsibility in design, implementation, and management of projects. Managers possess industry certifications in systems engineering, financial systems design and programming.

Senior Consultant – An undergraduate degree, three or more years of progressively responsible experience in performing and participating in engagements, specific experience in one or more key project areas, demonstrated ability to provide guidance and direction for specific projects or sub-tasks, and increasing responsibility in design, implementation, and management of projects. They generally possess industry certifications in systems engineering, financial systems design and programming.

Staff Consultants – An undergraduate degree, up to two years of progressively responsible experience participating in projects as a team member, and specific experience in one or more key project areas. They may possess industry certifications in systems engineering and financial systems design.

Labor Rates
Option Period Two
February 1, 2012 to January 31, 2017

| Labor Category | 2/1/2012 – 1/31/2013 | 2/1/2013 – 1/31/2014 | 2/1/2014 – 1/31/2015 | 2/1/2015 – 1/31/2016 | 2/1/2016 – 1/31/2017 |
|---|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Auditing and Financial Services (SINS C520-7; C520-8; C520-11; C520-12; C520-13) | | | | | |
| Member | \$243.50 | \$249.59 | \$255.83 | \$262.22 | \$268.78 |
| Senior Manager | \$185.78 | \$190.43 | \$195.19 | \$200.07 | \$205.07 |
| Manager | \$126.80 | \$129.97 | \$133.22 | \$136.55 | \$139.97 |
| Supervisor | \$106.97 | \$109.64 | \$112.38 | \$115.19 | \$118.07 |
| Senior Accountant | \$92.89 | \$95.21 | \$97.59 | \$100.03 | \$102.53 |
| Advanced Staff Accountant | \$71.07 | \$72.85 | \$74.67 | \$76.54 | \$78.45 |
| Staff Accountant | \$65.23 | \$66.86 | \$68.53 | \$70.25 | \$72.00 |
| | | | | | |
| Information Technology Services (SIN C132-51) | | | | | |
| Member | \$185.78 | \$190.43 | \$195.19 | \$200.07 | \$205.07 |
| Managing Consultant | \$185.78 | \$190.43 | \$195.19 | \$200.07 | \$205.07 |
| Manager | \$132.31 | \$135.61 | \$139.01 | \$142.48 | \$146.04 |
| Senior Consultant | \$118.22 | \$121.18 | \$124.21 | \$127.31 | \$130.50 |
| Consultant | \$80.23 | \$82.23 | \$84.29 | \$86.40 | \$88.56 |

Escalation Factor = 2.5%

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Consolidated Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the contractor adds SCA labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable wage determination number. Failure to do so may result in cancellation of the contract.